

#	Dimension	Bolt + Aeira	Glean	Hebbia	Harvey	MS Copilot
1	Deploys inside customer perimeter on-prem · VPC · air-gap · sovereign cloud [†]	✓	—	—	—	—
2	Data never reaches vendor servers[†]	✓	—	—	—	—
3	BYO LLM any vendor, any model, on-prem option	✓	—	—	—	—
4	Zero inference markup customer pays LLM vendor directly	✓	—	—	—	—
5	Patent-pending 8-axis ACL country · office · role-band · employment-type	✓	—	—	—	—
6	Cryptographically-verifiable audit chain standalone auditor binary	✓	—	—	—	—
7	In-house source connectors	103	~100	~10	~5	MS-only
8	Total source coverage incl. Airbyte bridge	~450	~100	~10	~5	MS-only
9	Cross-source agentic actions via MCP	✓	🟡	—	—	🟡
10	Desktop-native superagent Cmd-Space, voice, tray · iOS / Android Q3 2026+	✓	—	—	—	—
11	Per-region key residency + sovereignty enforcement	✓	—	—	—	🟡
12	IdP coverage Okta · Entra · OneLogin · Auth0 · Google · Zoho · generic OIDC	✓	🟡	🟡	🟡	🟡
13	Private on-device recall working memory from signals, not a screen recorder · text today, visual timeline on roadmap	✓	—	—	—	—
14	Agent Gateway for third-party coding agents masks secrets before Claude Code / Codex / Gemini reach a vendor cloud · Claude live, more on roadmap	🟡	—	—	—	—
15	Local-first daily driver 80+ offline utilities, zero-token, no egress · clipboard, notes, OCR, file search	✓	—	—	—	—
16	PII + secrets masked at the LLM boundary mask-in / restore-out, incl. streaming and text in images	✓	—	—	—	🟡
17	Web UX polish	🟡	✓	✓	✓	✓
18	Established brand + paying customer references at scale	🟡	✓	✓	✓	✓

✓ shipped 🟡 pilot deliverable / partial — not available

WHERE WE WIN

- Sovereignty.** Deploy in your DMZ, VPC, or air-gap. No competitor can match this.
- Local-first surface.** Private recall, an agent gateway, and 80+ offline tools the search vendors simply do not ship (see page 2).
- TCO.** Per-seat Bolt + flat Aeira tier; **zero inference markup** — you pay the LLM vendor directly at wholesale.
- Auditability.** Your auditor verifies our logs without touching our infrastructure.

WHERE WE TIE

- Coverage.** 103 in-house + ~350 via the Airbyte bridge.
- Agentic surface.** Cross-source action verbs via MCP.
- 8-axis ACL.** Patent-pending; nobody else indexes on these dimensions.

WHERE THEY WIN (TODAY)

- Web UX polish.** Glean is smoother in browser. We're 3–6 months behind.
- Brand recognition.** Glean / Hebbia / Harvey are known names.
- Customer references.** They have anchor logos; ours are pilot-stage.

[†] Bolt is **self-hosted across all tiers** (Authorize · Backbone · Certify), customer-hosted inside your own perimeter. Sparcle operates no cloud that receives your data, and no Sparcle component sits in the data path. There is no managed-hosting tier.
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Category	Who you'd otherwise compare	How Bolt is different (and where they're ahead)
Private recall / activity memory	LittleBird · Rewind / Limitless (now Meta) · Microsoft Recall	Signal, not pixels. Distilled on-device memory from OS signals, encrypted and never uploaded, masked at the AI boundary — not a cloud-indexed screen recorder. They ship polished visual timelines today; Bolt's visual scrub is on the roadmap, text recall is live.
Agent / LLM gateway	Cloudflare AI Gateway · Portkey · LiteLLM (routers) · Lasso · Cisco AI Defense (security)	Client-side, on the agent's own wire. Governs third-party coding agents and masks secrets before egress, on the device — not a network appliance in front of your apps. Routers are more mature for multi-provider routing and analytics; Bolt starts with Claude, more CLIs on the roadmap.
AI-DLP / boundary tokenization	Nightfall · Zscaler AI Guard · Prompt Security · Harmonic	Masking on your infrastructure, destination-aware. Real values to trusted tools, masked tokens to untrusted, routed by destination — and the DLP is not itself a cloud that sees your data. Dedicated vendors have broader detector catalogs and SaaS shadow-AI discovery; free-text name/entity NER is opt-in for Bolt.
Local-first enterprise workspace	Cohere North (private cloud) · Ollama / LM Studio stacks	One integrated on-device product. Hardened security, memory, egress control, and agentic action in a single workspace — where the alternatives are private-cloud or ungoverned model-runners. Cohere North has enterprise backing and scale today.

Category leaders are named for orientation, not disparagement. Positioning reflects publicly available information as of 2026-08 and is our honest read, not a certified benchmark.

WHY THIS MATTERS

- The buyer's mental model shifts.** Whoever is evaluating recall or an agent gateway is not thinking about Glean — they picture these leaders. We meet them there.
- One product, four fights.** Replacing a recall app + a gateway + a DLP + a local workspace is Bolt's integration advantage.

WHERE WE TIE

- Detection breadth.** Structured PII and secrets out of the box; free-text entities via an opt-in on-device model.
- Provider routing.** BYO any OpenAI-compatible endpoint.

WHERE THEY WIN (TODAY)

- Visual recall.** Consumer recall apps have polished timelines; ours is text-first.
- Gateway maturity.** Routers have deeper analytics and more integrations.
- DLP catalogs.** Pure-play DLP vendors ship larger detector libraries.

Bolt is self-hosted; the masking, recall, and gateway all run inside your perimeter or on the device. Roadmap items (visual recall scrub; Codex/Gemini gateway coverage; network-level enforcement) are labeled as such and not counted as shipped.